
Ingrid Bergman



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Competency potential overview

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Competency potential overview

Very talented ●●●●● Talented ●●●●○ Moderately talented ●●●○○ Less talented ●○○○○ Inverse ●

Competency	Learnability		Drive 1		Drive 2		Drive 3	
Coaching	●●●●●	9	Social empathy	9	Helpfulness	9		
Developing Employees	●●●●●	9	Social empathy	9	Helpfulness	9		
Listening	●●●●●	9	Social empathy	9				
Sensitivity	●●●●●	9	Social empathy	9				
Attention To Detail	●●●●●	8	Order & structure	8				
Independence	●●●●●	8	Independent thinking & acting	7	Need for support ●	1		
Stress Management	●●●●●	8	Stress management & pressure	8				
Focus on Quality	●●●●●	7.33	Order & structure	8	Variety ●	1	Conformity	5
Controlling Progress	●●●●●	7	Order & structure	8	Purposiveness	6		
Learning Ability	●●●●●	7	Ambition & challenges	7	Persistence	7		
Perseverance	●●●●●	7	Persistence	7				
Planning and Organizing	●●●●●	7	Order & structure	8	Purposiveness	6		
Result-Orientedness	●●●●●	6.66	Ambition & challenges	7	Pragmatism	7	Purposiveness	6
Discipline	●●●●●	6.5	Order & structure	8	Conformity	5		
Customer Orientation	●●●●○	6.33	Sociability & contact	1	Social empathy	9	Helpfulness	9
Negotiating	●●●●○	6.33	Social empathy	9	Dominance	4	Purposiveness	6
Courage	●●●●○	6	Independent thinking & acting	7	Self-esteem	6	Conformity ●	5
Presenting	●●●●○	6	Extraversion	6	Self-esteem	6		
Ambition	●●●●○	5	Ambition & challenges	7	Persistence	7	Energy & action	1
Business Orientation	●●●●○	5	Ambition & challenges	7	Independent thinking & acting	7	Energy & action	1
Conflict Management	●●●●○	5	Sociability & contact	1	Social empathy	9	Self-assertion ●	5
Cooperation	●●●●○	5	Sociability & contact	1	Helpfulness	9		

Competency	Learnability		Drive 1		Drive 2		Drive 3	
Innovative Power	●●●○	5	Independent thinking & acting	7	Energy & action	1	Pragmatism	7
Networking	●●●○	5	Sociability & contact	1	Social empathy	9		
Creativity	●●●○	4.66	Order & structure ●	8	Independent thinking & acting	7	Conformity ●	5
Conduct	●●●○	4.5	Conformity	5	Need for status	4		
Decisiveness	●●●○	4.5	Independent thinking & acting	7	Decision making	2		
Delegating	●●●○	4.5	Helpfulness ●	9	Responsibility & leadership ●	2		
Forming Judgment	●●●○	4.5	Independent thinking & acting	7	Decision making	2		
Accountability	●●○○	4.33	Self-esteem	6	Conformity	5	Responsibility & leadership	2
Flexible Behavior	●●○○	4.33	Order & structure ●	8	Conformity ●	5	Purposiveness	6
Commercial Power	●●○○	4	Ambition & challenges	7	Sociability & contact	1		
Energy	●●○○	4	Persistence	7	Energy & action	1		
Initiative	●●○○	4	Ambition & challenges	7	Energy & action	1		
Managing	●●○○	4	Dominance	4	Responsibility & leadership	2	Purposiveness	6
Need to Achieve	●●○○	4	Ambition & challenges	7	Energy & action	1		
Vision	●●○○	4	Independent thinking & acting	7	Variety	1		
Persuasiveness	●●○○	3.66	Extraversion	6	Dominance	4	Energy & action	1
Identification With Management	●●○○	3.5	Respect	2	Conformity	5		
Sociability	●●○○	3.5	Extraversion	6	Sociability & contact	1		
Assertiveness	●●○○	3.33	Sociability & contact	1	Dominance	4	Self-assertion	5
Organization Sensitivity	●●○○	3	Sociability & contact	1	Conformity	5		
Adaptability	●○○○	1.5	Order & structure ●	8	Variety	1		
Leadership of Groups	●○○○	1.33	Sociability & contact	1	Energy & action	1	Responsibility & leadership	2
Social Awareness	●○○○	1	Variety	1				